



DO'S & DONT'S FOR SELLERS

(HOW TO HELP YOUR AGENT SELL YOUR HOME)

DO NOT - apologise for the condition of your home.

DO NOT - be drawn into any discussion with a potential buyer or allow them to enter the property without a registered Real Estate Representative. If they knock on your door or request entry or information, ask them to contact your agent.

DO - keep in contact with your agent - notify any change of personal circumstances, which could affect the sale of your home.

DO - put your valuables in a safe place out of sight.

DO - turn on lights, draw curtains, turn off television when prospective buyers are expected to arrive.

DO - be courteous and co-operative to sub-agents if they request right of inspection - their Buyer may be the one we've been looking for.

DO - discuss your thoughts of your intent to purchase or finance of replacement property or rental with your agent.

PLEASE BE AWARE - that if you go wandering in search of a replacement property without your agent, you are almost certainly preventing him/her from assisting you to the fullest.

PLEASE BE AWARE - that although every care is taken to safeguard your valuables at all times you should notify your insurance company that the property is on the market. We are totally committed to giving you the best possible personal service and obtaining the best possible price in the shortest possible time.

Please help us to help you.